

**Ft. DuPont Redevelopment & Preservation Corp**  
**Profit & Loss Budget vs. Actual**  
 July 2021 through January 2022

	Jul '21 - Jan 22	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4005 · Carryforward	0.00	250,000.00	-250,000.00	0.0%
4010 · State Appropriation	1,800,000.00	2,250,000.00	-450,000.00	80.0%
4015 · Bike Path Funding	0.00	1,400,000.00	-1,400,000.00	0.0%
4020 · Roundabout	475,000.00	800,000.00	-325,000.00	59.4%
<b>4100 · RENTAL INCOME</b>				
4100-15 · Building 15	11,640.00	17,280.00	-5,640.00	67.4%
4100-25 · Building 25	25,900.00	42,000.00	-16,100.00	61.7%
4100-36 · Building 36	5,999.64	6,000.00	-0.36	100.0%
4100-39 · Building 39	13,600.00	19,200.00	-5,600.00	70.8%
4100-42 · Building 42	12,450.00	30,360.00	-17,910.00	41.0%
4100-43 · Building 43	20,300.00	34,800.00	-14,500.00	58.3%
4100-45 · Building 45	37,616.10	46,800.00	-9,183.90	80.4%
4100-46 · OBL Duplexes	0.00	25,600.00	-25,600.00	0.0%
4100-DH · DHSS	0.00	-21,243.00	21,243.00	0.0%
4100-DN · DNREC	0.00	10,500.00	-10,500.00	0.0%
4100-OM · OMB	9,315.00	9,315.00	0.00	100.0%
4100-S · Storage	350.00	3,600.00	-3,250.00	9.7%
<b>4110 · SPECIAL EVENT REVENUE</b>				
4111 · Misc Events	2,700.00	6,700.00	-4,000.00	40.3%
<b>Total 4110 · SPECIAL EVENT REVENUE</b>	<b>2,700.00</b>	<b>6,700.00</b>	<b>-4,000.00</b>	<b>40.3%</b>
<b>4130 · CAM REVENUE</b>				
4131 · Lawncare - CAM (State Tenants)	3,200.00	16,040.00	-12,840.00	20.0%
4132 · Snow/Ice - CAM (State Tenants)	12,514.00	25,112.00	-12,598.00	49.8%
4133 · Community Association	0.00	20,000.00	-20,000.00	0.0%
<b>Total 4130 · CAM REVENUE</b>	<b>16,129.06</b>	<b>61,152.00</b>	<b>-45,022.94</b>	<b>26.4%</b>
<b>4150 · TENANT REIMBURSEMENTS</b>				
4151 · Utility Reimbursements	100,721.72	100,000.00	721.72	100.7%
<b>Total 4150 · TENANT REIMBURSEMENTS</b>	<b>100,721.72</b>	<b>100,000.00</b>	<b>721.72</b>	<b>100.7%</b>
<b>Total 4100 · RENTAL INCOME</b>	<b>263,001.52</b>	<b>392,064.00</b>	<b>-129,062.48</b>	<b>67.1%</b>
<b>4200 · REAL ESTATE SALES</b>				
4202 · Officers Row Ph1A	120,238.60	120,000.00	238.60	100.2%
4205 · Canal District - Ph 1D	935,000.00	1,070,000.00	-135,000.00	87.4%
4209 · Grass Dale	1,406,927.63	1,500,000.00	-93,072.37	93.8%
4210 · Marina Village Towns	0.00	2,680,000.00	-2,680,000.00	0.0%
4211 · Marina Village Infrastructure	0.00	1,206,000.00	-1,206,000.00	0.0%
<b>Total 4200 · REAL ESTATE SALES</b>	<b>2,462,166.23</b>	<b>6,576,000.00</b>	<b>-4,113,833.77</b>	<b>37.4%</b>

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<b>4500 · HTC CREDITS</b>				
4500-15 · HTC - Building 15	127,461.40	120,000.00	7,461.40	106.2%
4530 · HTC - OBL Duplexes	0.00	409,000.00	-409,000.00	0.0%
4540 · Chapel	0.00	124,200.00	-124,200.00	0.0%
<b>Total 4500 · HTC CREDITS</b>	127,461.40	653,200.00	-525,738.60	19.5%
<b>4800 · BANK LOANS - BUDGETED PROCEEDS</b>				
4811 · OBL Duplexes	0.00	885,000.00	-885,000.00	0.0%
<b>Total 4800 · BANK LOANS - BUDGETED PROCEEDS</b>	0.00	885,000.00	-885,000.00	0.0%
<b>Total Income</b>	5,313,790.90	13,206,264.00	-7,892,473.10	40.2%
<b>Gross Profit</b>	5,313,790.90	13,206,264.00	-7,892,473.10	40.2%
<b>Expense</b>				
<b>6460 · ENVIRONMENTAL</b>				
6464 · Soil Analysis	17,595.78	25,000.00	-7,404.22	70.4%
<b>Total 6460 · ENVIRONMENTAL</b>	17,595.78	25,000.00	-7,404.22	70.4%
<b>6480 · SPECIAL EVENT EXPENSES</b>				
6485 · 2021 Fortify Festival Expenses	3,000.00	15,000.00	-12,000.00	20.0%
6480 · SPECIAL EVENT EXPENSES - Other	957.00	2,000.00	-1,043.00	47.9%
<b>Total 6480 · SPECIAL EVENT EXPENSES</b>	6,099.93	17,000.00	-10,900.07	35.9%
<b>6500 · PROFESSIONAL FEES</b>				
<b>6505 · Prof Fees - Engineering</b>				
6505-01 · Marina	0.00	50,000.00	-50,000.00	0.0%
6505-02 · Master Planning	28,057.16	30,000.00	-1,942.84	93.5%
6505-04 · Roads/Utilities	32,474.00	100,000.00	-67,526.00	32.5%
6505-05 · Bike Path	0.00	150,000.00	-150,000.00	0.0%
6505-06 · Survey	5,140.00	10,000.00	-4,860.00	51.4%
6505-09 · Round-a-bout	5,741.25	25,000.00	-19,258.75	23.0%
6505-10 · Living Shoreline	0.00	25,000.00	-25,000.00	0.0%
6505-11 · Subdivisions	12,091.19	75,000.00	-62,908.81	16.1%
6505-12 · OBL Duplexes	9,433.15	25,000.00	-15,566.85	37.7%
6505-13 · Section 6F/106	2,155.00	10,000.00	-7,845.00	21.6%
6505-14 · Marina Village	9,468.70	300,000.00	-290,531.30	3.2%
6505-15 · Park & Recreation	6,000.00	50,000.00	-44,000.00	12.0%
<b>Total 6505 · Prof Fees - Engineering</b>	113,477.14	850,000.00	-736,522.86	13.4%

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6515 · Prof Fees - Architectural	2,010.00	25,000.00	-22,990.00	8.0%
6520R · Prof Fees - Legal	126,579.41	175,000.00	-48,420.59	72.3%
6525R · Prof Fees - Accounting	29,585.40	50,000.00	-20,414.60	59.2%
6535R · Prof Fees - HR	54.99	2,500.00	-2,445.01	2.2%
6536 · Community Association	2,815.06	6,000.00	-3,184.94	46.9%
<b>Total 6500 · PROFESSIONAL FEES</b>	<b>274,522.00</b>	<b>1,108,500.00</b>	<b>-833,978.00</b>	<b>24.8%</b>
6510 · DEMOLITION	105,420.00	0.00	105,420.00	100.0%
6600R · FEES - OTHER				
6606 · Permit Fees	250.00	15,000.00	-14,750.00	1.7%
6610 · Bank Fees	2,239.05	4,000.00	-1,760.95	56.0%
6620 · HTC Fees	9,202.25	39,150.00	-29,947.75	23.5%
6621 · Real Estate Fees	0.00	195,000.00	-195,000.00	0.0%
<b>Total 6600R · FEES - OTHER</b>	<b>11,691.30</b>	<b>253,150.00</b>	<b>-241,458.70</b>	<b>4.6%</b>
6700 · IMPROVEMENTS				
6703 · Building 43-NCO Duplex	45,498.23	72,500.00	-27,001.77	62.8%
6705 · Building 42-NCO Duplex	23,550.00	32,500.00	-8,950.00	72.5%
6706 · Building 15-Post Headquarters	14,705.24	25,000.00	-10,294.76	58.8%
6709 · Building 24-FDRPC Office	0.00	15,000.00	-15,000.00	0.0%
6710 · Batteries	131,906.50	100,000.00	31,906.50	131.9%
6711 · Building 20-PX	0.00	150,000.00	-150,000.00	0.0%
6712 · Building 24-Theater	26,216.00	40,000.00	-13,784.00	65.5%
6713 · Building 55-Chapel	170,568.96	450,000.00	-279,431.04	37.9%
6714 · Performing Arts Venue	0.00	50,000.00	-50,000.00	0.0%
6716 · Canal District	496,255.37	800,000.00	-303,744.63	62.0%
6717 · Site Utilities	28,847.92	50,000.00	-21,152.08	57.7%
6720 · Old Elm	12,599.75	25,000.00	-12,400.25	50.4%
6721 · Roundabout	79,383.88	875,000.00	-795,616.12	9.1%
6722 · Shoreline	27,605.56	0.00	27,605.56	100.0%
6723 · Brady Road	0.00	100,000.00	-100,000.00	0.0%
6726 · Marina Village Infrastructure	0.00	250,000.00	-250,000.00	0.0%
6727 · Bike Path	5,257.80	600,000.00	-594,742.20	0.9%
6729 · Signage	0.00	15,000.00	-15,000.00	0.0%
6734 · Building 23-Band Barracks	148,854.73	150,000.00	-1,145.27	99.2%
6735 · Landscaping	55,942.56	100,000.00	-44,057.44	55.9%
6737 · Building 68-Warehouse	0.00	75,000.00	-75,000.00	0.0%
6738 · Duplexes on OBL	337,140.34	1,400,000.00	-1,062,859.66	24.1%

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6739 · Property Acquisition	0.00	600,000.00	-600,000.00	0.0%
6741 · Building 30-Stable	40,420.08	350,000.00	-309,579.92	11.5%
6744 · Maintenance Shop	75,100.54	100,000.00	-24,899.46	75.1%
6745 · Building 9	3,108.00	250,000.00	-246,892.00	1.2%
6746 · Building 10	3,108.00	250,000.00	-246,892.00	1.2%
6748 · Building 52-Tilton	23,376.05	0.00	23,376.05	100.0%
6749 · Pump House	1,122.00	50,000.00	-48,878.00	2.2%
6759 · Community Garden	0.00	10,000.00	-10,000.00	0.0%
6766 · Old Battery Lane	24,633.38	400,000.00	-375,366.62	6.2%
6767 · Building 82-POW Building	39,649.79	125,000.00	-85,350.21	31.7%
6768 · DNREC Magazine	66,790.00	0.00	66,790.00	100.0%
6770 · DNREC Maintenance Bldg	42,044.25	300,000.00	-257,955.75	14.0%
6771 · Reeves Farm Infrastructure	38,600.00	200,000.00	-161,400.00	19.3%
6772 · Park & Recreation Amenities	12,325.00	100,000.00	-87,675.00	12.3%
<b>Total 6700 · IMPROVEMENTS</b>	<b>1,974,609.93</b>	<b>8,110,000.00</b>	<b>-6,135,390.07</b>	<b>24.3%</b>
<b>6800 · SITE UTILITIES</b>				
6810 · Electric	78,189.31	110,000.00	-31,810.69	71.1%
6815 · Gas	1,244.92	25,000.00	-23,755.08	5.0%
6820 · Water	10,317.97	5,000.00	5,317.97	206.4%
6825 · Sewer	45,240.06	5,000.00	40,240.06	904.8%
6835 · Trash	2,607.00	5,000.00	-2,393.00	52.1%
<b>Total 6800 · SITE UTILITIES</b>	<b>137,599.26</b>	<b>150,000.00</b>	<b>-12,400.74</b>	<b>91.7%</b>
<b>7000 · OPERATING EXPENSES</b>				
7005 · Museum	2,891.17	5,000.00	-2,108.83	57.8%
7010 · Office Supplies	15,317.01	15,000.00	317.01	102.1%
7020 · Travel	405.76	2,500.00	-2,094.24	16.2%
7025 · Meals and Entertainment	405.35	2,000.00	-1,594.65	20.3%
7030 · Utilities - Office	2,230.03	5,000.00	-2,769.97	44.6%
7035 · Phone/Internet - Office	3,866.20	7,500.00	-3,633.80	51.5%
7040 · Repairs & Maintenance	4,077.36	5,000.00	-922.64	81.5%
7045 · Discretionary Expenses	-2,793.34	2,500.00	-5,293.34	-111.7%
7050 · Equipment and Furnishings	2,453.95	10,000.00	-7,546.05	24.5%
7051 · Uniforms	1,932.92	5,000.00	-3,067.08	38.7%
<b>Total 7000 · OPERATING EXPENSES</b>	<b>30,786.41</b>	<b>59,500.00</b>	<b>-28,713.59</b>	<b>51.7%</b>

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<b>7100 · COMMON AREA MAINTENANCE</b>				
7105 · Lawn Care	74,158.57	125,000.00	-50,841.43	59.3%
7110 · Storm Water Management	1,500.00	30,000.00	-28,500.00	5.0%
7115 · Pest Control	2,998.00	5,000.00	-2,002.00	60.0%
7120 · Fire & Security Monitoring	2,664.70	20,000.00	-17,335.30	13.3%
7125 · Snow & Ice Removal	4,550.00	20,000.00	-15,450.00	22.8%
7130 · Building Repairs & Maintenance	15,521.50	25,000.00	-9,478.50	62.1%
7135 · Road Repairs	98.70	5,000.00	-4,901.30	2.0%
7140 · Landscaping Maintenance	35,467.89	75,000.00	-39,532.11	47.3%
7141 · Auto	49,755.09	55,000.00	-5,244.91	90.5%
7145 · Equipment Expense	30,097.97	40,000.00	-9,902.03	75.2%
7146 · Supplies	2,076.69	15,000.00	-12,923.31	13.8%
7830 · Utilities	5,174.19	7,500.00	-2,325.81	69.0%
<b>Total 7100 · COMMON AREA MAINTENANCE</b>	<b>224,063.30</b>	<b>422,500.00</b>	<b>-198,436.70</b>	<b>53.0%</b>
<b>7200 · DEBT EXPENSE</b>				
7205 · P & I - Applied Bank PH1	46,778.58	90,000.00	-43,221.42	52.0%
7206 · P & I - Applied OBL Duplexes	0.00	285,000.00	-285,000.00	0.0%
7207 · P & I - PH1D	199,900.00	250,000.00	-50,100.00	80.0%
7210 · DMHEF Repayment	0.00	9,996.00	-9,996.00	0.0%
7220 · FDRPC RLF Repayment	200,000.00	200,000.00	0.00	100.0%
<b>Total 7200 · DEBT EXPENSE</b>	<b>446,678.58</b>	<b>834,996.00</b>	<b>-388,317.42</b>	<b>53.5%</b>
<b>7500 · MARKETING EXPENSES</b>				
7510 · Advertising & Promotion	12,634.44	10,000.00	2,634.44	126.3%
7520 · Graphics/Branding/Messaging	430.83	2,500.00	-2,069.17	17.2%
7525 · Marketing Collateral	1,398.60	10,000.00	-8,601.40	14.0%
7550 · Website & Social Media	16,375.68	25,000.00	-8,624.32	65.5%
7551 · Video	88,152.73	110,000.00	-21,847.27	80.1%
<b>Total 7500 · MARKETING EXPENSES</b>	<b>118,992.28</b>	<b>157,500.00</b>	<b>-38,507.72</b>	<b>75.6%</b>
<b>7700 · PAYROLL EXPENDITURES</b>	<b>380,395.81</b>	<b>739,612.00</b>	<b>-359,216.19</b>	<b>51.4%</b>
<b>7850 · INSURANCE</b>				
7851 · General Liability	3,893.10	3,883.00	10.10	100.3%
7853 · Property	17,398.00	20,477.00	-3,079.00	85.0%
7854 · Builder's Risk	0.00	3,610.00	-3,610.00	0.0%
7855 · Workers Comp Insurance	9,483.43	3,829.00	5,654.43	247.7%
7856 · Auto	13,919.00	8,328.00	5,591.00	167.1%
7857 · D & O/ E&O Insurance	1,376.88	2,515.00	-1,138.12	54.7%

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7858 · Business Owners	1,410.00	1,410.00	0.00	100.0%
7859 · Pension & Crime	0.00	300.00	-300.00	0.0%
<b>Total 7850 · INSURANCE</b>	<b>47,480.41</b>	<b>44,352.00</b>	<b>3,128.41</b>	<b>107.1%</b>
<b>Total Expense</b>	<b>3,775,934.99</b>	<b>11,922,110.00</b>	<b>-8,146,175.01</b>	<b>31.7%</b>
<b>Net Ordinary Income</b>	<b>1,537,855.91</b>	<b>1,284,154.00</b>	<b>253,701.91</b>	<b>119.8%</b>
<b>Other Income/Expense</b>				
Other Expense				
ASK MY ACCOUNTANT	-200,000.00	0.00	-200,000.00	100.0%
<b>Total Other Expense</b>	<b>-200,000.00</b>	<b>0.00</b>	<b>-200,000.00</b>	<b>100.0%</b>
<b>Net Other Income</b>	<b>200,000.00</b>	<b>0.00</b>	<b>200,000.00</b>	<b>100.0%</b>
<b>Net Income</b>	<b>1,737,855.91</b>	<b>1,284,154.00</b>	<b>453,701.91</b>	<b>135.3%</b>